

INVITATION TO JOIN US



CONTRACTUAL RELATIONSHIPS AND CONTRACTING ARRANGEMENTS IN THE AGRIFOOD SECTOR

ORGANISED BY COLEACP AND FARM FOUNDATION

7 July, 11.00-12.30 (CET), online

[Register here](#)

Moderator: Isolina BOTO, Head of Networks and Partnerships, COLEACP

11.00-11.15

INTRODUCTION

This introduction will provide an update on the work done by FARM foundation and COLEACP on contractual arrangements in the agrifood sector.

Jean-Christophe DEBAR, FARM Foundation
Jeremy KNOPS, Délégué Général of COLEACP

11.15-11.35

KEYNOTE ADDRESS

In commercial agriculture, contracts coordinate production and trade, linking input suppliers to producers, all the way to end buyers. A better understanding of these chains of contracts can enable development practitioners and policymakers to increase scope for rural producer agency. Lorenzo Cotula will summarise his recent research analysing of a pool of 40 contracts, examining the extent to which producers have a voice in contracting and related policy processes; how contracts affect options for rural producers; whether buyers' obligations create opportunities for farmers to exert agency; and how arrangements affect producers' ability to respond to risk.

Contracts in commercial agriculture: enhancing rural producer agency
Lorenzo COTULA, Principal Researcher, International Institute for Environment and Development (IIED)



11.35-11.50

INSIGHTS FROM POLICY AND PRIVATE SECTOR

Policy is a key enabler in support of fairer contractual arrangements which benefit smallholders and support the entire value chain in the agricultural and agrifood sector. This includes supportive policies as well as innovative financing schemes and impact investment facilities providing medium to long-term financing to private sector enterprises.

We will also have a perspective from private sector operators across various value chains.

Aude SAUVAGET, Investment Officer, EFDI AgriFI

Marlène AMEGANKPOE, Director General, SCS International, Mali

Jonathan MICHAUD, Managing Director, Kossam SDE, la Laiterie du Berger, Senegal

Moderator: Maxime Cumunel, Expert, FARM Foundation

11.50-12.20

QUESTION & ANSWER SESSION

12.20-12.30

CONCLUSION

