COLEACP can be very useful to our customers. It provides a service for those who want to develop their export businesses and therefore to introduce the practices that will let them meet market demands. Many grower-exporters ask us about that and want us to tell them about restrictions on the EU market. Now we refer them to COLEACP and its programmes in order to relaunch the historic trade relations between the two continents.

Reinout PUISSANT,
Regional Cargo Sales Manager West Africa, Brussels Airlines

Le COLEACP, plus qu'une association à laquelle j'ai adhéré, a été pour moi un cadre de choix pour renforcer mes compétences professionnelles, développer mon activité et tisser des relations d'affaires à travers le réseau des membres.

Olga KOUASSI, Directrice, Bureau Norme Audit, Côte d'Ivoire

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network@coleacp.org | www.coleacp.org
Aid for trade, trade for aid, more than 40 years working for development

Created more than 40 years ago as an association of companies trading in exotic fruit and vegetables, COLEACP has evolved into an organization that is supporting the development of sustainable agriculture in Africa-Caribbean-Pacific (ACP) countries. COLEACP became, ahead of its time, a public-private partnership (PPP), and is now a provider of multiple-services to the international fruit and vegetable industry.
MARKET INTELLIGENCE
COLEACP monitors regulations on foodstuffs as well as private and corporate quality standards. This enables us to identify changes that a business or organisation should adopt in response to market requirements.

TECHNICAL ASSISTANCE
COLEACP supports businesses and their service providers in developing their technical capacities. For example: setting up a quality or traceability system, obtaining certification, using new inputs, developing self-assessment, etc.

TRAINING
Strengthening capacities often means enhancing skills. COLEACP coordinates group and special training activities in the field or via distance learning to help beneficiaries achieve their goals.

INNOVATION & DEVELOPMENT
COLEACP develops agricultural solutions to help its members and beneficiaries improve the quality and profitability of their products and services. For example: controlling a pest, adapting to a standard or introducing a new variety.

INFORMATION AND COMMUNICATION
COLEACP provides information on our activities in the field and shares thoughts on our mission and work with beneficiaries and development practitioners. COLEACP also ensures a broad distribution of its educational tools and technical guides.

ADVOCACY
COLEACP defends the interests of ACP agri-food chains on a national and international level, developing relationships with business leaders and governments, policy makers and donors.

BUSINESS & DEVELOPMENT
Identification and search of business opportunities including though the participation in business forums and fairs. Promotion of ACP origin. Improvement of competitiveness. Facilitating access to finance.
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COLEACP’s impact to KHE is remarkable, with highest significance evident on business efficiency demonstrated by the incredible activities supported by PIP. Through this enormous support the Company today boasts of cutting edge ICT framework on data management systems and highly competent staff. In addition the Company Boast of World Class Small Grower base through Capacity building not limited to GAP, crop protocols, EU regulations e.g on MRLs, Environmental Sustainability has contributed to improved systems, guaranteeing food safety and market access.

Apollo OWUOR, Director of Agriculture and Corporate Affairs, KHE Kenya LTD
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